

# About Vyaire Medical



## Breathing New Life Into Respiratory Care

Vyaire Medical is the largest company in the global healthcare ecosystem fully dedicated to respiratory care. The Company is a manufacturer and distributor of both capital equipment and the associated respiratory consumables that serve chronic and acute respiratory patients and surgical patients.

### Company facts



With a track record of pioneering and advancing respiratory diagnostics, ventilation, and anesthesia delivery and monitoring, we produce and distribute medical equipment to customers worldwide, enabling, improving and extending lives with an unyielding focus on improving patient outcomes and increasing value for customers.

From industry-pioneering brands that include Bird, Bear, and Jaeger to well-known current brands that include AirLife®, Vital Signs®, Viasys, and many others – Vyaire manufactures and markets more than 27,000 unique products for the diagnosis, treatment and monitoring of respiratory conditions that span the continuum of care from ventilation to airway management to respiratory diagnostics to operative care. The Company offers ventilators, oxygen blenders, resuscitation devices, anesthesia breathing circuits, face masks, airway adapters, and warming systems. Selected brands and products have existed for 65+ years and are well recognized by healthcare practitioners.

Vyaire has a global footprint that provides a strong foundation to drive cost efficiency and growth. The corporate headquarters is located in Mettawa, Illinois, and the Company has manufacturing and other operations in 14 sites (includes 8 manufacturing and 6 distribution sites) around the world including: Palm Springs, California; Mexicali, Mexico; Cotia, Brazil; Höchberg, Germany and Shenzhen, China.

The Company sells its products in 129 countries through a direct sales force, as well as indirect sales channels, fulfilled by its network of 600+ distributors. The Company's sales infrastructure consists of 235 total sales reps, 200 of which are direct and operate out of 26 sales offices. In 2017, Vyaire generated revenue of \$807 million.

### Our history

The story of Vyaire Medical began in the 1950s when Forrest Bird invented and refined the mechanical ventilator in the U.S., while nearly concurrently in Germany, Erich Jaeger developed what would become the first complete laboratory for pulmonary function testing and diagnostics.

Established as a unified company in 2016, Vyaire Medical operates facilities around the world to serve healthcare providers with innovative devices and service solutions across specialties, including Critical Care, Emergency Medicine, Infection Control and Prevention, Pulmonology and Respiratory Therapy.

Vyaire's passionate, dedicated global workforce brings a 65-year history of clinical experience, leadership and expertise for the treatment and monitoring of respiratory conditions in every stage of life.

For more information, please visit <https://www.vyaire.com/> and connect with us at:



# History of Vyaire Medical over the last 20 years

Vyaire was born out of Becton Dickinson's respiratory solutions and possesses a track-record of pioneering, innovating and advancing respiratory diagnostics, ventilation, anesthesia delivery and patient monitoring. Our DNA is comprised of several well-known respiratory franchises combined by legacy Cardinal and CareFusion acquisitions.

